

## **Ball Corporation**

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December 31, 2021

The Honorable Ron Wyden
United States Senate
221 Dirksen Senate Office Building
Washington, D.C. 20510

Dear Chairman Wyden,

Thanks to you and your staff for taking the time last evening to speak with us about supplying aluminum cans to small craft brewers in Oregon. As we discussed in earnest, this is a very challenging situation for a variety of reasons, most if not all of which are out of the control of Ball Corporation, including the unprecedented demand for aluminum beverage containers far outstripping our ability to supply such demand and also the limited availability of rolled aluminum cansheet.

After reflecting on the concerns you raised on behalf of Oregon's brewers and your request that we provide more time for non-contracted customers to understand the options that have been created, we plan to postpone until March 1, 2022 the implementation of our new minimum order requirements for customers that do not have supply contracts with our company. As we discussed, while it will be challenging for us to give delivery date assurances to non-contracted customers, we will continue to try to support these customers as best we can during this exploratory period. Through your staff, we would also welcome the opportunity to engage with brewers on the distributor supply option that we have created to address this supply issue, and to explore other ways in which the impacts can be mitigated. In particular, we would like to explore if there are other ways beyond increasing the minimum order requirement for decorated cans to overcome the impact of lost production created by small runs.

As we discussed extensively in our call, supply chain challenges — including most importantly our ability to procure aluminum from foreign sources - will continue to hamper our ability to supply cans to non-contracted customers. Your leadership in addressing tariffs and other restrictive issues impeding our ability to secure aluminum cansheet in a cost effective manner is greatly appreciated.

We look forward to continuing to work with you to address the concerns of small brewers in Oregon and across the country.

Sincerely,

John Hayes

Chairman & CEO Ball Corporation

Dan Fisher President

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